



GENERAL MANAGER'S REPORT

FRIDAY, MARCH 15, 2019



FINANCIAL SUMMARY



February 2019

<u>Month</u>	Revenue	Expense	Net Income (Net Loss)	Budget	Budget Variance	Dues Allocation
Membership Dues	277,885	-	277,885	275,134	2,751	-
Country Club	139,570	185,068	(45,498)	(17,293)	(28,204)	45,498
Academy	-	5,217	(5,217)	(4,724)	(493)	5,217
Tennis	9,445	12,395	(2,951)	(7,652)	4,701	2,951
Golf Shop	130,550	37,086	93,464	95,339	(1,875)	-
Golf Course Maint	-	74,294	(74,294)	(75,155)	861	-
Grounds Maint	-	21,460	(21,460)	(25,561)	4,101	21,460
Facilities Maint	-	31,368	(31,368)	(29,670)	(1,698)	31,368
Marketing	-	11,083	(11,083)	(12,864)	1,781	11,083
Pier House	6,250	3,887	2,363	3,942	(1,579)	-
Airport	2,307	2,189	118	87	31	-
Marina	6,939	6,897	42	(792)	834	-
Recreation	1,400	19,547	(18,147)	(24,084)	5,937	18,147
Administration	16,926	98,304	(81,378)	(77,458)	(3,920)	81,378
Totals	591,272	508,796	82,476	99,249	(16,773)	217,102



FINANCIAL SUMMARY



January - February 2019

<u>Year-to-Date</u>	Revenue	Expense	Net Income (Net Loss)	Budget	Budget Variance	Dues Allocation
Membership Dues	562,238	-	562,238	546,272	15,966	-
Country Club	276,639	411,307	(134,668)	(61,344)	(73,325)	134,668
Academy	-	14,057	(14,057)	(11,744)	(2,313)	14,057
Tennis	16,488	27,476	(10,988)	(15,225)	4,237	10,988
Golf Shop	225,582	76,401	149,182	179,195	(30,013)	-
Golf Course Maint	-	163,117	(163,117)	(171,455)	8,338	-
Grounds Maint	-	50,560	(50,560)	(59,662)	9,102	50,560
Facilities Maint	-	72,906	(72,906)	(70,378)	(2,528)	72,906
Marketing	-	24,581	(24,581)	(26,525)	1,944	24,581
Pier House	12,500	34,619	(22,119)	(22,066)	(53)	22,119
Airport	5,043	5,096	(53)	174	(227)	53
Marina	14,274	15,784	(1,510)	(3,776)	2,266	1,510
Recreation	2,935	46,645	(43,711)	(49,098)	5,387	43,711
Administration	37,757	235,682	(197,925)	(196,122)	(1,803)	197,925
Totals	1,153,456	1,178,231	(24,775)	38,246	(63,021)	573,078



FINANCIAL SUMMARY



2019 Capital Projects

<u>Capital Projects</u>	Expensed	Approved	Variance
Grounds	60,492	75,000	14,508
Country Club	22,065	103,000	80,935
Golf	90,778	224,000	133,222
Tennis	7,699	14,000	6,301
Recreation	-	36,000	36,000
Facilities/Maintenance	-	25,000	25,000
Administration	-	-	-
Marina	-	-	-
Airport	-	-	-
Contingency	-	255,000	255,000
Totals	181,034	732,000	550,966



COLLECTIONS



**BOARD PLACED RENEWED EMPHASIS ON COLLECTION EFFORTS IN
NOVEMBER 2018**

289 PAYMENTS FOR PAST DUE ACCOUNTS

\$133,400.01 COLLECTED



VIOLATIONS AND COMPLIANCE



158 VIOLATIONS YEAR-TO-DATE WITH 146 BROUGHT INTO COMPLIANCE

MARCH VIOLATIONS/COMPLAINTS – 50

3 - BOATS & TRAILERS

2 – RV/CAMPERS

8 – UTILITY TRAILERS

6 – OVERGROWN/UNSIGHTLY PROPERTY

6 – SIGNS

4 – ANIMAL NOISE

1 – MULTI-FAMILY RESIDENCE

6 – UNPERMITTED CONSTRUCTION

1 – BUSINESS IN HOME

3 – INOPERABLE VEHICLES

8 – VEHICLES PARKED IN YARD

2 – VEHICLES PARKED ON STREET

MARCH VIOLATIONS STATUS

50 - RECEIVED 1ST NOTIFICATION LETTER (30 DAYS TO COMPLY)

43 – IN COMPLIANCE

7 - RECEIVED 2ND LETTER (15 DAYS TO COMPLY AND APPEAR BEFORE THE VCC)

5 - TO BE FINED (AS PER VCC DECISION)



GOLF



GOLF GROUPS

JANUARY

4, TOTALING 46 PEOPLE/ROUNDS

FEBRUARY

14, TOTALING 420 PEOPLE/ROUNDS

TWO GROUPS HAVE ALREADY REBOOKED FOR NEXT YEAR INCLUDING JERNIGAN (120 GOLFERS ON A MON. & TUES. FROM ST. LOUIS)

MARCH (THROUGH 3/22/19)

27, TOTALING 325 PEOPLE/ROUNDS

THREE GROUPS (52 GOLFERS TOTAL), ALL FROM ST. LOUIS AREA, HAVE STATED THAT THEY WILL BE PLAYING BOTH COURSES NEXT YEAR



GOLF



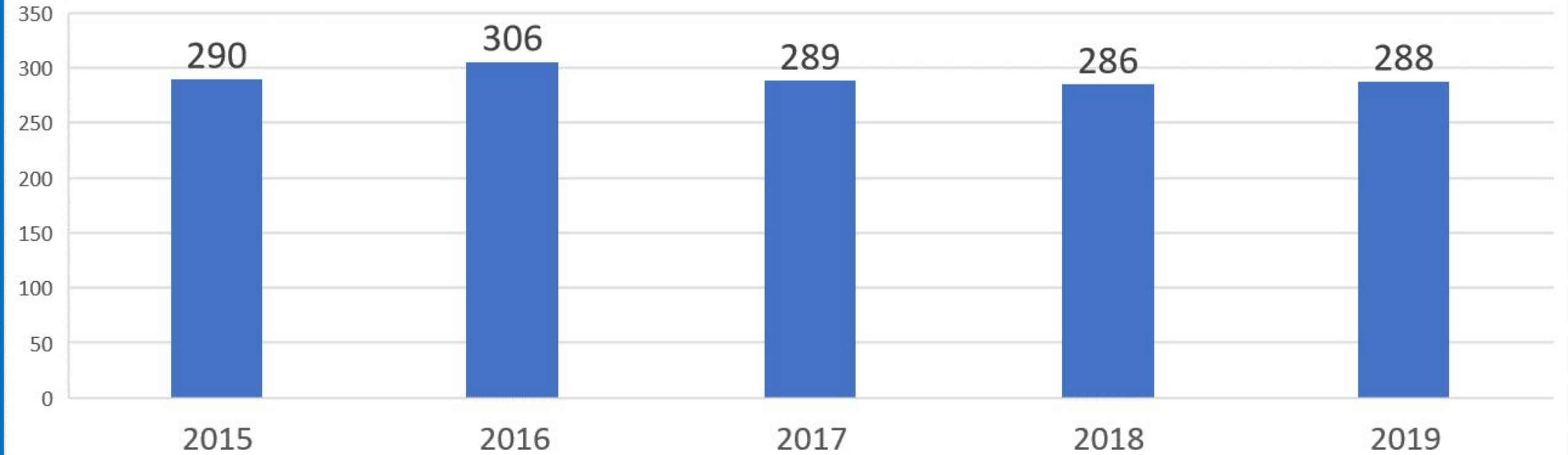
- RAIN, FORECASTED RAIN/SEVERE WEATHER, AND CART PATH ONLY HAS IMPACTED GOLF ROUNDS
- GOLF BOOKINGS PACE IN TLINKS (GOLF RESERVATIONS SYSTEM) IS DOWN 3.5% COMPARED TO SAME TIME LAST YEAR FOR JANUARY – MAY 31
- DIAMONDHEAD JUST HOSTED THE 7TH ANNUAL DIAMONDHEAD HIGH SCHOOL GOLF INVITATIONAL...14 BOY'S HIGH SCHOOL TEAMS COMPETED INCLUDING HANCOCK AND ST. STANISLAUS
- DIAMONDHEAD HOSTING PGA TOUR CHAMPIONS RAPISCAN SYSTEMS QUALIFIERS...FRIDAY, MARCH 22 AND MONDAY, MARCH 25
- SEVERAL OF OUR "SNOWBIRD" GOLF GROUPS HAVE EXPRESSED HOW PLEASED THEY WERE WITH GOLF EXPERIENCE AND PLAN TO REBOOK MORE DAYS/ROUNDS IN 2020
- UPCOMING EVENTS...MARCH 30 – JACK O'NEILL MEMORIAL GOLF BENEFIT; APRIL 13 – MOST HOLY TRINITY; APRIL 27 – HANCOCK FOOTBALL BOOSTER



GOLF



YEARLY GOLF MEMBERSHIPS





GOLF



GOLF COURSE MAINTENANCE

RAPISCAN SYSTEMS CLASSIC QUALIFIER

PINE COURSE IS BEING PREPARED FOR THE RAPISCAN SYSTEMS CLASSIC QUALIFIER TOURNAMENT THAT WILL BE HELD ON MARCH 25TH.

FALL/WINTER PRE-EMERGENT HERBICIDE APPLICATIONS AND WEED CONTROL

OUR FALL/WINTER PRE-EMERGENT HERBICIDE APPLICATIONS HAVE BEEN VERY SUCCESSFUL KEEPING BOTH COURSES RELATIVELY WEED FREE DESPITE THE WET WINTER WEATHER. OUR SPRING PRE-EMERGENT HERBICIDE AND FERTILIZER APPLICATIONS ARE SCHEDULED FOR THE NEXT FOUR WEEKS AND WILL GIVE THE TURF A KICK-START GOING INTO GROWING SEASON.

CARDINAL COURSE GREENS CONVERSION

THE NO-TILL RENOVATION OF THE CARDINAL GREENS IS SCHEDULED FOR JULY-AUGUST 2019. WE WILL BE ONE OF THREE GOLF COURSES ON THE GULF COAST AND THE ONLY CLUB IN MISSISSIPPI WITH THE NEWEST VARIETY OF CHAMPION ULTRADWARF BERMUDAGASS.



GROUNDS & FACILITIES



GEX DR. LANDSCAPE UPDATES

THE LANDSCAPE AND UP-LIGHTING PROJECT AT THE FOUNTAIN ON GEX DR. IS NEARING COMPLETION. PLANT MATERIAL WAS DONATED BY KEEP DIAMONDHEAD BEAUTIFUL.

FACILITIES STAFF IS ASSISTING WITH THIS PROJECT INSTALLING NEW LED UP-LIGHTING AND PAINT

BASEBALL SEASON

BASEBALL SEASON HAD ITS OPENING DAY LAST WEEKEND.

THE FIELDS ARE IN GREAT SHAPE FOR THE SEASON AND THE BACKSTOP/FENCE REPLACEMENT AT FIELD 1 IS SCHEDULED TO TAKE PLACE OVER THE NEXT THREE WEEKS.

SPRING COLOR

GROUNDS STAFF WILL BE PLANTING SPRING FLOWERS IN LANDSCAPE BEDS OVER THE NEXT THREE WEEKS AND TOUCHING UP ALL OTHER LANDSCAPE AREAS FOR SPRING.

CLUB A/C INSTALL

FACILITIES MAINTENANCE STAFF WILL BE INSTALLING TWO NEW A/C UNITS ON THE CLUB ROOF THE WEEK OF MARCH 18TH THAT WILL HEAT/COOL THE EMERALD BALLROOM AND THE BALLROOM HALLWAY.

FACILITIES STAFF IS ASSISTING WITH THIS PROJECT INSTALLING NEW LED UP-LIGHTING AND PAINT.



TENNIS



NEW VIEWING STAND COMPLETED

48 PLAYER TOURNAMENT UNDERWAY THIS WEEKEND

NEXT TOURNAMENT WILL BE WEEKEND OF APRIL 6TH

2019 TENNIS WORLD YOUTH SUMMER CAMPS BEGIN IN JUNE!

MONDAY-FRIDAY

9:00-3:00

JUNE 3 - 7

JUNE 10 - 14

JUNE 24 - 28

JULY 8 - 12

JULY 15 - 19

JULY 29 - AUG. 2

CALL 228-255-5030 - OR - CHECK THE WEB AT WWW.DIAMONDHEADMS.ORG FOR MORE DETAILS



RECREATION



EGGCITING EASTEREGG HUNT!

FREE FOR DIAMONDHEAD RESIDENTS

APRIL 13, 2019

**\$2 BISCUIT AND \$3 PANCAKE AND SAUSAGE LINK BREAKFAST, JUICE, MILK AND COFFEE \$1.00
AVAILABLE FOR PURCHASE 8:00- 10:30**

CALL (228) 255-1900 EXT 170 FOR MORE INFO



UPCOMING EVENTS!



Saturday Night Family Buffets

The Saturday Family Nights are picking up steam & popularity. This Saturday we have a Hamburger Buffet that includes grilled burgers with the fixings, sliced cheese, sautéed mushrooms caramelized onions, spicy corn & black beans, fresh crispy bacon bits & spinach. Includes sweet potato fries & seasoned fries. \$10.95. Kids 13 & under ½ price. Call 228 255-2918. Next Saturday (3/23) it's a Beef, Chicken & Seafood Buffet. All you can eat grilled chicken, peel & eat shrimp, red bliss potatoes, green beans, broccoli & cheese sauce & apple cobbler. A 10-oz. slice of Prime Rib is also included. \$23.95. Kids 13 & under ½ price. These will continue in April

St. Patrick's Party in the 19th Hole March 16

7:00 – 10:00. Music by The Regulators. Drink specials

\$8.95 Cheeseburger, Fries & Bottle of Domestic Beer

Every Weds. night in the 19th Hole. Will continue in April. The 1st & 3rd Weds. are Adult Trivia Nights in the 19th Hole

Every Thursday is Prime Rib Night

Slow roasted, cut to order, served with au jus & Chef's choice of side dishes. \$23.95. We also offer a Two for \$23.00 dinner special that changes weekly



UPCOMING EVENTS!



Easter Sunday Buffet

April 21. Seatings every 30 minutes beginning at 11:00 am and ending at 2:00 pm. Chef Bryan & staff have designed a scrumptious menu! Adults: \$26.95, Kids 6-12: \$13.95, Kids 4-5: \$6.95, Kids 3 & under: free. Call or stop by the Club to make a reservation.

228 255-2918

Murder Mystery Dinner

April 12 at 6:30 pm. The “Mumford Mansion Murder Mystery” will be the challenge to solve. Cash bar at 6:30, dinner served at 7:00, murder mystery begins at 7:45.

Menu:

1st house or well drink complimentary. Cash bar after

Mixed baby greens with sliced apples, walnuts, dried cranberries, goat cheese & a poppy seed dressing

Sliced Chateaubriand served with garlic whipped potatoes, grilled asparagus and topped with a red wine & rosemary glaze

White Chocolate Mousse cake with fresh raspberries, raspberry coulis, whipped cream & mint.

\$50.00 per person. Reservations are required. Call 228 255-2918