				Income/(Expense)
Department	Income	Cost of Sales	Operating Expenses	2020 Budget
Country Club	2,093,851	(735,308)	(1,589,825)	(231,282)
Pier House	60,000	-	(51,930)	8,070
Golf Shop	1,788,036	(215,590)	(380,217)	1,192,229
Golf Academy	42,000	(19,260)	(67,005)	(44,265)
Golf Course Maintenance	-	-	(1,341,332)	(1,341,332)
Grounds Maintenance	-	-	(288,215)	(288,215)
Recreation	31,400	-	(363,297)	(331,897)
Tennis	101,926		(149,081)	(47,155)
Marina	99,250	(44,806)	(73,092)	(18,648)
Facilities Maintenance	-	-	(371,798)	(371,798)
Marketing	-	-	(175,043)	(175,043)
Administration	233,040	-	(1,149,114)	(916,074)
Membership	\$ 24,000	-	(3,791)	20,209
Dues Income	\$ 3,156,152	-	(99,791)	3,056,361
Airport	35,400	(20,000)	(7,140)	8,260
Totals	7,665,055	(1,034,964)	(6,110,671)	519,420
2020 Surplus after Capital				519,420
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2020 Surplus				\$ 519,420

Summary Budget approved by the POA Board of Directors on November 18th, 2019.